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Training Strategic planning in rural areas

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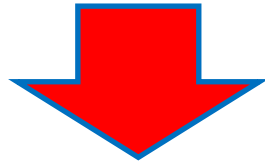
Training in Bitola

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Why data and information?

Analysis of the region and their problems must be based on available empirical evidence.

- Primary empirical evidence (or data)
- Secondary empirical evidence (or data)



Due to the proposing solutions should be encouraged rational and reasoned arguments.

Types of data in policy/regional analysis

Primary data

- individual work "in the field"
- collection of new data and information
- methods of a primary data collection: interviews, questionnaires, collective community consultation (work groups) etc.

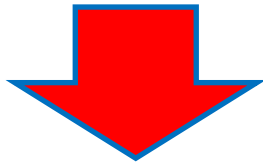
Secondary data - collection and analysis

- document, which has been created by someone else (expert sources, academic studies, official documents (strategy of some ministry))
- municipal or micro regional strategies
- **data collected by someone else (statistics)**

Primary data collection

What kind of empirical evidence needs to get?

(= What the statistic doesn't say)



Methods of primary data collection

(interviews, questionnaires, collective community consultation (work groups)).

Data collection methods

Questionnaires

- Filling the respondents (sent by mail, email, given away on the spot)
- Filling the interviewer (Standardized interview)

Interviews

- Standardized interview
- Partly standardized interview
- Unstructured interview

Collective community consultation (stakeholder work groups)

Document analysis

Analysis of your region

1th step: study of the secondary resources/data

- strategies of ministry, region or municipalities
- statistics to description of region (my 1th presentation)

2nd step:

- base on the description of region define by community consultation (stakeholder work group) the SWOT
- SWOT gives to you (managers) the demands of local stakeholders (list of problems to definition)

3th step:

- definition, quantification and structuring problem
- set up the indicator of result

Analysis = definition of problem

To definition of a problem you have to structuring (decompose to small pieces)

- Unemployment
 - High unemployment rate
 - **High unemployment rate in comparison with national/regional level**
 - **High unemployment rate of women, 50+ or ethnic minorities in comparison with national/regional**
 - High unemployment rate of women in two villages in comparison with neighbors villages

= we can quantify the problem and result of its solving

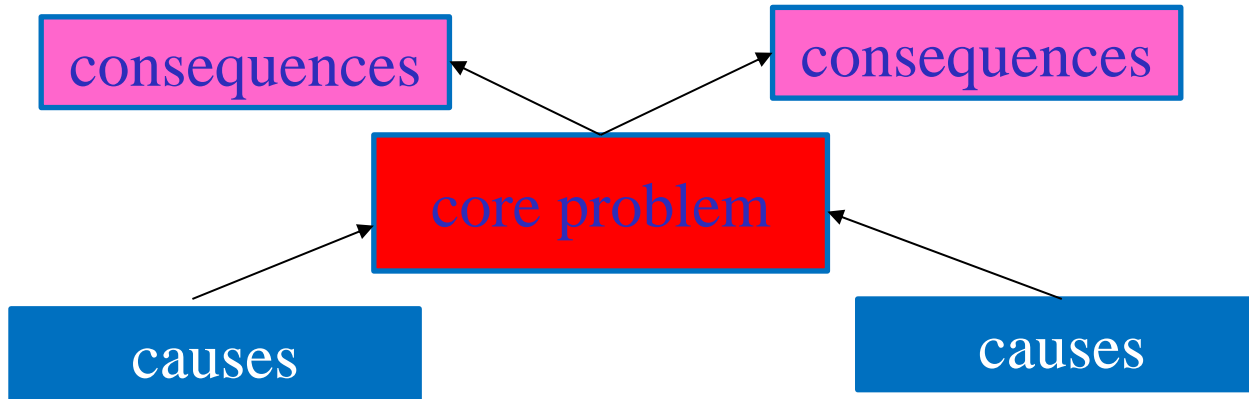
The defined and structured problem have to be:

- important to solve it,
- solvable.
- It won't solve itself.

Alternative methods – heuristic

Problem tree

- a tool for identification, structuring and visualization of a problem
- a heuristic suitable for small expert group
- a bridge between analysis and design measures (implementation plan)



Problem to test: brain-drain (immigration of young people out of region)

We have a problem and what else?

Structured problem gives us:

- solvable situations,
- the causes of the problem,
- expected result
- easy way to quantify our aim (target of our strategy)
- We can defined measures to solved the problem and our target

Measures and targets have to SMART, that means:

- **S**pecified (scructured)
- **M**asurable
- **A**mbitious (brave)
- **R**ealistic
- **T**ime bound

SMART targets, goals or measures



Specific

Objectives have to be specific and positively described.



Measurable

A goal achievement should be measurable.



Attainable

It should be attractive for the project team to reach the goal.



Realistic

The objective needs to be achievable in a realistic way.



Time-bound

The goal has to set within a time frame.

Alternative methods – heuristic

Brainstorming x brainwriting

- heuristic for collective community consultation
- suitable tool for defining strategic measures
- Inspiration by participant

Disadvantages of brainstorming

- shame between each other, shame for idea
- consulting often dominated by one person

Disadvantages of brainwriting

- time consuming

Problem to test: high unemployment of women

**Thanks
for your attention**

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